Please write clearly, in block capitals.

Centre number |  |  |  |  |  |
| ---: | :--- | :--- | :--- | :--- | :--- | Candidate number

|  |  |  |  |
| :--- | :--- | :--- | :--- |

Surname

Forename(s)

Candidate signature $\qquad$

## AS

## ACCOUNTING

## Paper 1 Financial and Management Accounting

## Specimen

Time allowed: 3 hours

## Materials

For this paper you must have:

- a calculator.


## Instructions

- Use black ink or black ball-point pen.
- Fill in the boxes at the top of this page.
- Answer all questions.
- You must answer the questions in the spaces provided. Do not write outside the box around each page or on blank pages
- Do all rough work in this answer book. Cross through any work you do not want to be marked.


## Advice

- The marks for each question are shown in brackets.
- The maximum marks for this paper is 120 .


## Section A

Answer all questions in this section

For questions with four responses only one answer per question is allowed.
For each answer completely fill in the circle alongside the appropriate answer.

```
CORRECT METHOD - WRONG METHODS & © © & 
```

If you want to change your answer you must cross out your original answer as shown.


If you wish to return to an answer previously crossed out, ring the answer you now wish to select as shown.


| $\mathbf{0}$ | $\mathbf{1}$ | A business has received a credit note. |
| :--- | :--- | :--- |

What entries should be made in the business's ledger accounts?

| Account debited | Account credited |
| :--- | :--- |
| A Purchases returns | Trade payable |
| B Sales returns | Trade receivable |
| C Trade payable | Purchases returns |
| D Trade receivable | Sales returns |


| 0 | 2 |
| :--- | :--- |$\quad$ The owner of a business paid for his family's holiday from the business bank account and recorded the payment as drawings.

Which accounting concept is being applied?

A Accruals


B Business entity $\square$

C Going concern $\square$

D Prudence $\square$
[1 mark]

| $\mathbf{0}$ | $\mathbf{3}$ The owner of a business has decided to create a provision for doubtful debts. |
| :--- | :--- | :--- | Which two accounting concepts are being applied?

A Accruals and going concern


B Accruals and prudence


C Consistency and business entity


D Consistency and prudence


Eric, Fiona and Gary are proposing to set up a limited company with a share capital of $£ 180000$. They will be the only shareholders and originally planned to invest in the share capital using Ratio 1 below. However, circumstances have changed and they have to use Ratio 2.

|  | Eric | Fiona | Gary |
| :--- | :--- | :--- | :--- |
| Ratio 1 | 1 | 2 | 1 |
| Ratio 2 | 2 | 9 | 4 |

What difference will it make to Eric's investment when Ratio 2 is chosen?

A Invests $£ 21000$ less
$\bigcirc$

B Invests $£ 21000$ more $\square$

C Invests $£ 24000$ less

D Invests £24 000 more $\square$

0 How will the recovery of a debt, previously written off, affect the profit, current assets and capital of a business?

| Profit |  | Current assets |
| :--- | :--- | :--- |
| Capital |  |  |
| A Decrease | Decrease | Decrease |
| B Increase | Decrease | No effect |
| C Increase | Increase | Increase |
| D No effect | Increase | Increase |


| 0 | 6 |
| :--- | :--- | What is this type of error called?

A Commission $\square$

B Omission $\square$

C Original entry

D Principle

[1 mark]

| 0 | 7 | Which of the following current assets should be ignored when calculating the liquid |
| :--- | :--- | :--- | capital ratio?

A Cash and cash equivalents $\square$

B Inventory $\square$

C Other receivables $\square$

D Trade receivables $\square$
[1 mark]

| $\mathbf{0}$ | $\mathbf{8} \quad$ What does the abbreviation 'Ltd' indicate in the name of a company? |
| :--- | :--- |

A The amount of debentures that can be issued is limited


B The company's capital is limited to a fixed account


C The shareholder's liability for the company's debts is limited $\square$

D The shareholder's liability for the company's debts is unlimited

| 0 | 9 |
| :--- | :--- |$\quad$ Which is the correct formula for calculating contribution?

A Fixed costs divided by variable costs $\square$

B Fixed costs less variable costs


C Sales revenue divided by variable costs


D Sales revenue minus variable costs


| 1 | $\mathbf{0}$ A business has forecast its telephone expense for the year to be $£ 1800$. This consists |
| :--- | :--- | of a fixed element for line rental which is $1 / 3$ of the total cost; the remaining $2 / 3$ are variable based on the telephone calls made. The business has been informed that the cost of the line rental will be reduced by $1 / 4$. However, the cost of calls will increase by $20 \%$.

How much will the revised forecast telephone expense be, assuming the number of calls does not change?

A $£ 1845$


B $£ 1890$


C $£ 1917$


D $£ 2040$ $\square$
[1 mark]

Closing inventory that cost $£ 12600$ has been damaged. It can be repaired at a cost of $£ 2000$ and could then be sold for $£ 13880$.

| $\mathbf{1}$ | $\mathbf{1}$. | $\mathbf{1}$ Identify the accounting concept that should be applied to the |
| :--- | :--- | :--- | :--- | valuation of inventory.

$\qquad$
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$\qquad$

| 1 | $\mathbf{1}$ | 2 |
| :--- | :--- | :--- | State how the concept identified in question $\mathbf{1 1 . 1}$ is applied to the valuation of closing inventory that has been damaged.

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| 1 | $\mathbf{1}$ | $\mathbf{3} \quad$ Calculate the value of closing inventory. |
| :--- | :--- | :--- | :--- |

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$\qquad$

| 1 | 2 |
| :--- | :--- |$\quad$ The following balances have been extracted from the books of account for the year ended 31 December 2015.


|  |  |  |  |
| :--- | ---: | :---: | :---: |
|   <br> Closing inventory 22000 <br> Opening inventory 18000 <br>  Purchases <br>  204000 <br>  280000 |  |  |  |


| $\mathbf{1}$ | $\mathbf{2}$. | $\mathbf{1}$ State the formula for the mark-up percentage. |
| :--- | :--- | :--- |

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| $\mathbf{1}$ | 2 |
| :--- | :--- |$\quad \mathbf{2} \quad$ Calculate the mark-up percentage

$\qquad$
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| $\mathbf{1}$ | $\mathbf{2} .3$ | $\mathbf{3}$ State the formula to calculate the rate of inventory turnover. |
| :--- | :--- | :--- |

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| $\mathbf{1}$ | $\mathbf{2} .4$ | $\mathbf{4}$ Calculate the rate of inventory turnover. |
| :--- | :--- | :--- |

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| $\mathbf{1}$ | $\mathbf{3}$ Explain, using examples, the differences between the role of the accountant and |
| :--- | :--- | :--- | the role of the bookkeeper in the preparation of the financial statements.

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## End of Section A

## Turn over for Section B

## Section B

Answer all questions in this section.
Jane Halford owns a retail business. Her bookkeeper has been preparing the business's accounting records for the last week of June 2016, but the following information has not yet been recorded.

| Date |  | Source <br> document | Details |
| :--- | :--- | :--- | :--- |
| June | 25 | Sales invoice | H Williams for goods with a list price of $£ 3600$ less a <br> trade discount of 25\%. |
|  | 26 | Paying-in slip <br> counterfoil | Cash $£ 840$ |
|  | 27 | Bank <br> statement | Credit transfer: H Williams settled the amount due on <br> 24 June less a 5\% cash discount. |
|  | 28 | Credit note | Sent to H Williams as one-quarter of the goods sold <br> on 25 June had not been as ordered. |
|  | 29 | Email from <br> Jane Halford <br> to bookkeeper | An error was made when interest of $£ 48$ was charged <br> to the account of K Williams Ltd in May. The interest <br> should have been charged to the account of H <br> Williams. |

The receivables ledger showed the following amounts due on 24 June:

|  | $£$ |
| :--- | ---: |
| H Williams | 1300 |
| K Williams Ltd | 994 |

Cash book balances on 24 June were:

|  | $£$ |
| :--- | :---: |
| Cash in hand | 1830 |
| Bank (overdrawn) | 2840 |

14 . 1 Prepare the books of prime entry to record the information for the last week of June 2016. (It is not necessary to balance the cash book on 30 June).
[7 marks]

| CASH BOOK |  |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Dr |  |  |  |  |  |  |  |  |  | Cr |  |
|  |  |  | Discounts | Cash | Bank |  |  |  | Discounts | Cash | Bank |
|  |  |  | $£$ | $£$ | $£$ |  |  |  | $£$ | $£$ | $£$ |
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SALES JOURNAL


| GENERAL JOURNAL |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Dr | Cr |
|  |  |  |  |  |
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Question 14 continues on the next page


| $\mathbf{1}$ | $\mathbf{4} .2$ | $\mathbf{2}$ Prepare the accounts of the trade receivables for the last week of June 2016. |
| :--- | :--- | :--- | Balance the accounts on 30 June 2016.

[8 marks]
RECEIVABLES LEDGER

| Dr |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :---: |
|  |  |  | H WILLIAMS Account | Cr |  |  |  |
|  |  |  | $£$ |  |  |  | $£$ |
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| Dr K WILLIAMS LTD Account | Cr |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $£$ |  |  |  | $£$ |
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Jamal owns the Drop in Café. On 31 May 2016 the business's cash book for the month of May was as follows:

| Cash Book (bank columns) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dr |  |  |  |  |  |  | $\mathrm{Cr}^{\text {¢ }}$ |
|  |  |  | £ |  |  |  |  |
| May | 1 | Balance b/f | 730 | May | 4 | Rent (SO) | 450 |
|  | 8 | Sales | 694 |  | 7 | Catering supplies |  |
|  | 17 | Sales | 1031 |  |  | (cheque 372141) | 559 |
|  | 29 | Sales | 427 |  | 14 | Regional Utilities plc (DD) | 186 |
|  |  |  |  |  | 21 | Drawings |  |
|  |  |  |  |  |  | (cheque 372142) | 165 |
|  |  |  |  |  |  | Business rates (DD) | 274 |
|  |  |  |  |  | 25 | Catering supplies (cheque 372143) | 671 |
|  |  |  |  |  |  | Balance c/d | 577 |
|  |  |  | 2882 |  |  |  | 2882 |
| June | 1 | Balance b/d | 577 |  |  |  |  |

The business's bank statement for the same period was as follows.

| Bank Statement |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{gathered} \text { Debit } \\ £ \end{gathered}$ | $\begin{aligned} & \text { Credit } \\ & \quad £ \end{aligned}$ | Balance <br> £ |  |
| May | 1 | Balance |  |  | 990 | Cr |
|  | 3 | 372140 | 260 |  | 730 | Cr |
|  | 4 | SO Wilford Properties | 450 |  | 280 | Cr |
|  | 11 | Sundries |  | 694 | 974 | Cr |
|  | 12 | 372141 | 559 |  | 415 | Cr |
|  | 14 | DD Regional Utilities plc | 186 |  | 229 | Cr |
|  | 17 | Credit transfer: Investment interest |  | 72 | 301 | Cr |
|  | 18 | DD Excelsior Finance plc | 1200 |  | 899 | Dr |
|  | 20 | Sundries |  | 1031 | 132 | Cr |
|  | 23 | DD Business rates | 274 |  | 142 | Dr |
|  | 26 | 372142 | 156 |  | 298 | Dr |
|  | 29 | Charges | 85 |  | 383 | Dr |

## Additional information:

Jamal realises he made an error in recording the amount for cheque 372142 in his cash book.

| $\mathbf{1}$ | $\mathbf{5}$. | $\mathbf{1}$ | Prepare an updated cash book on 31 May 2016. |
| :--- | :--- | :--- | :--- |


| Cash Book (bank columns) |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :---: | :---: |
| Dr |  |  |  |  |  |  |  |  |
|  |  |  | $£$ |  |  |  | $£$ |  |
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| $\mathbf{1}$ | $\mathbf{5}$. | $\mathbf{2}$ Prepare a bank reconciliation statement on 31 May $2016 . . .0 \mid$ |
| :--- | :--- | :--- |

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The trading section of the income statement for Brogia Ltd for the year ended 30 April 2016 has been completed. It showed a gross profit of $£ 171360$.

The following balances remained in the books of account of Brogia Ltd at April 2016:

|  | $£$ |
| :--- | ---: |
| Bank loan repayable 2025 | 60000 |
| Cash at bank | 6840 |
| Inventory | 98240 |
| Loan interest | 1800 |
| Non-current assets | 147800 |
| Operating expenses | 84090 |
| Ordinary shares of 20p each | 120000 |
| Provision for depreciation at 1 May 2015 | 48800 |
| Retained earnings | 48560 |
| Share premium | 20000 |
| Trade payables | 89309 |
| Trade receivables | 23800 |

## Additional information

(1) It is the company policy to depreciate non-current assets using the reducing balance method at the rate of $33^{1} / 3 \%$ per annum.
(2) The bank loan was taken out in 2005 and interest is payable at the rate of $5 \%$ per annum.
(3) The directors have been advised that there should be a provision for corporation tax for the year ended 30 April 2016. It is estimated that this should be $20 \%$ of the profit before tax.
(4) On 25 April 2016 the directors paid a dividend of $4 p$ per share. This has not been recorded in the books of account.
(5) On 29 April 2016 the directors issued 200000 new ordinary shares at a price of 35 p per share. The issue was fully subscribed, but has not been entered in the books of account.

| $\mathbf{1}$ | $\mathbf{6}$. | $\mathbf{1} \quad$ Complete the income statement for Brogia Ltd for the year ended 30 April 2016. |
| :--- | :--- | :--- |

Brogia Ltd
Income statement for the year ended 30 April 2016

Gross profit

| £ |  |
| :--- | :--- | :--- | :--- |

Workings: $\qquad$

| $\mathbf{1}$ | $\mathbf{6}$. $\mathbf{2}$ Prepare the statement of changes in equity for the year ended 30 April 2016. A |
| :--- | :--- | :--- | total column is not required.

Brogia Ltd
Statement of changes in equity for the year ended 30 April 2016

|  |  |  |  |
| :--- | :--- | :--- | :--- |
|  | $\boldsymbol{£}$ | $\mathbf{£}$ | $\boldsymbol{£}$ |
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Workings: $\qquad$
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## TURN OVER FOR THE NEXT QUESTION

DO NOT WRITE ON THIS PAGE ANSWER IN THE SPACES PROVIDED


Andy Givens is a sole trader and sells a single product online to customers in the UK. The actual results for the year ended 30 June 2016 were as follows:

## Andy Givens

Income statement for the year ended 30 June 2016

|  | £ | £ |
| :---: | :---: | :---: |
| Revenue (6000 units) |  | 300000 |
| Less: Cost of sales |  |  |
| Opening inventory (125 units) | 2500 |  |
| Purchases (6500 units) | 143000 |  |
| Closing inventory (625 units) | (13750) | (131 750) |
| Gross profit |  | 168250 |
| less: Expenses |  |  |
| Wages | 40000 |  |
| General expenses | 38000 |  |
| Rent | 15000 |  |
| Carriage out (average $£ 3.50$ per unit) | $\underline{21000}$ | (114000) |
| Profit for the year |  | 54250 |

Andy is in the process of preparing the budgeted income statement for the year ending 30 June 2017 and has identified the following changes compared to the actual results for the year ended 30 June 2016:

| Change | Impact compared to the year ended <br> $\mathbf{3 0}$ June 2016 |
| :--- | :--- |
| Online advertising campaign to <br> stimulate demand from new and <br> existing customers. | The unit selling price to customers will <br> be reduced by 2.8\% and the volume of <br> units sold will increase by 18.75\%. <br> The campaign will cost $£ 18000$. |
| The product is sourced from a large <br> international firm which has just <br> announced the purchase price will be <br> increasing from 1 July 2016. | Unit purchase price will increase by <br> $12.5 \%$. |
| Inventory levels to be lowered by <br> controlling purchases. | The number of units of closing <br> inventory to be reduced by 13.6\%. |
| Wage increase for staff to be limited to <br> the general level of inflation. | Wages to increase by 2.5\%. |
| General expenses to be reduced by <br> efficiency measures. | General expenses to fall by 3.1\%. |
| Rent was fixed for a period of 7 years <br> in August 2014. | No change. |
| A new courier service will be used to <br> deliver orders to customers. | The average cost of delivery will fall by <br> E0.50 per unit. |


| $\mathbf{1}$ | $\mathbf{7}$ | $\mathbf{1}$ | Prepare the budgeted income statement for Andy Givens for the year ending |
| :--- | :--- | :--- | :--- | 30 June 2017 taking into account the changes identified.

[15 marks]
Andy Givens
Budgeted Income Statement for the year ending 30 June 2017

|  | $\mathbf{£}$ | $\mathbf{£}$ |
| :--- | :--- | :--- |
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Workings:

End of Section B
Turn over for Section C

## Section C

Answer all questions in this section.
HP DAK Ltd is a small company which manufactures a single niche product for the UK catering market. The company is looking for opportunities to grow the business but due to a lack of consumer confidence the existing market for its product is relatively static. The current forecast is to sell 7000 units this year at an average selling price of $£ 150$ per unit.

The variable costs of a unit of output is as follows:

|  | $£$ |
| :--- | ---: |
| Material X -2 kilos at $£ 6.00$ per kilo | 12.00 |
| Material $Y-0.5$ litres at $£ 10.00$ per litre | 5.00 |
| Labour: Skilled -3 hours at $£ 15.00$ per hour | 45.00 |
| Labour: Semi-skilled -4 hours at $£ 8.00$ per hour | 32.00 |
| Total variable cost | 94.00 |

The company has just received an approach from a potential overseas customer who is prepared to place an order for 1500 units if a total sales price of $£ 187500$ is agreed and delivery takes place within 3 months. The overseas customer is prepared to pay in full before the order is shipped but HP DAK Ltd will have to pay the shipping and insurance costs of $£ 16500$. If the delivery terms and quality standards are met then the overseas customer will look to place future orders totalling in the region of 5000 units per annum.
(1) Budgeted fixed overheads for the current year are $£ 280600$ and it is anticipated the profit for the year will be $£ 111400$.
(2) It is forecast for the current year skilled labour will be under-utilised by 2040 hours but the decision has been taken to retain the existing 12 skilled employees and pay them for a 40 hour week even though they may not be producing any output. All non-productive wages are included within fixed overheads.
(3) Any shortfall in skilled labour hours would be worked as overtime at a premium of $£ 5.00$ hour.
(4) Obtaining extra supplies of materials and semi-skilled employees at the current rates is not considered to be a problem.

| $\mathbf{1}$ | $\mathbf{8}$ | $\mathbf{1}$ | Evaluate the financial and non-financial implications of the proposed order from |
| :--- | :--- | :--- | :--- | the overseas customer. Your answer should include a justified recommendation as to whether to accept or reject the order.

[20 marks]
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Extra Space

Wyro Ltd is a company that makes wire products such as supermarket shopping trolleys and baskets.

The company has an authorised share capital of 200000 ordinary shares of $£ 1$ each. The issued share capital of $£ 80000$ is owned by the three directors.

The directors are concerned about two issues:
1 the short term liquidity of the business
2 raising finance to purchase the premises currently rented by Wyro Ltd.

## Issue 1

The directors have prepared a forecast balance sheetstatement of financial position for the next three months ending 31 August 2017. This shows an overdrawn bank balance of $£ 30000$.

The directors believe this is a short-term problem caused by falling sales. In response to this they have secured a contract to supply goods to a customer in India. This contract will commence on 31 October 2017 and the customer will be given a 90 day credit period.

The directors are considering a number of alternative solutions to the problem including:

| An overdraft | The directors would negotiate a $£ 30000$ overdraft facility <br> with the bank until 31 October 2017. The facility would be <br> available for the three months ending on this date and be <br> fully utilised. The bank would charge 9\% per annum <br> interest on the overdraft. |
| :--- | :--- |
| A short-term loan | The company would borrow $£ 30000$ for a year, repayable <br> in full on 1 June 2018. The bank would charge 5\% per <br> annum interest on the loan. |

## Issue 2

The current owner of the premises is in financial difficulties and has offered to sell the premises to Wyro Ltd for $£ 600000$, provided the sale is completed by the end of September 2017. The directors want to buy the premises to secure the longterm future of the business and to save the rental payment of $£ 1000$ per month.

\section*{| 1 | 9 | 1 | Evaluate potential sources of finance to: |
| :--- | :--- | :--- | :--- |}

(a) solve the short-term cash flow problems;
(b) finance the purchase of the premises.

In your answer you must advise the directors which sources of finance you would recommend.
[20 marks]

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END OF QUESTIONS

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